



BKP HIGHLIGHTS

PG 8 - 9

PP13313/06/2013(032204) Vol.2(2017) **NEWS** - Handing Over a Stunning Lifestyle PG₂ WHAT'S NEW - HOME & WORK Have Never Been So Complete! **PG 4 - 5**

WHAT'S NEW - The SOHO Designs at VERVE® Suites KL South

Handing Over

A Stunning Lifestyle

VERVE® Suites KL South (VSKLS) is now even livelier with the recent handover of the second block, Block A. The homeowners of Block A will soon be joining their neighbours in Block B to embark on a new and exciting lifestyle in VSKLS.

Located on Old Klang Road, the project features The VERCADICOS Living Concept, with 321 fully furnished service suites and 45 SOHO units, an iconic Sky Bridge at Level 13A, and two levels of spectacular facilities on the pool podium and recreational decks.

"A great place with modern designs and facilities! Looking forward to hearing about more similar projects from BKP!" said elated homeowners, Ken Chung and Amelia Tan.

Another homeowner, Ainsley Tan, commented, "I felt delighted when I received the keys to my unit. The team has been very helpful in explaining and showing me my new home. The quality is as expected from BKP. Thank you for making my home a wonder!"

As at mid-November, Block A at VSKLS has achieved a remarkable First Time Quality (FTQ) Score of 93%. It means 93% of the units were handed over to homeowners on the very first inspection, without touch-up requirements. It is the highest FTQ BKP has achieved so far.

"We are very excited to hand over the keys to homeowners of Block A. Following our achievement of scoring a high FTQ of 72% for Block B at VSKLS, we aim to continue the excellent track record with the second block," said BKP's Group Managing Director, Datuk NK Tong.

"Our main priority has always been to deliver the units to homeowners as promised and to exceed their expectations in terms of product quality and customer service." NK added.



During the handover, homeowners were accompanied by BKP's customer service and technical team members to inspect and familiarise themselves with their new homes, and the operation of appliances in their units.

"I'm very happy with my new home. It looks exactly like the show unit. Felt very cozy when we first stepped into the unit!" commented another homeowner, Chua Boon Tat.

Every homeowner is presented with a handover gift upon vacant possession of their unit as a gesture of appreciation from BKP, and to welcome them to VSKLS. The handover gift consists of two throw pillows with the unit theme embroidered on them, two sets of VSKLS face and bath towels, two bottles of essential oils and a BKP customised key pouch.

Pon Chee Pui, who was one of the first homeowners to collect his keys said, "I am very excited to move in to Old Klang Road and it will be a privilege to stay in VERVE® Suites KL South."



I am very happy to move in to my new home in VERVE® Suites KL South. The surrounding views from my home are spectacular! I am impressed by the customer service provided by the BKP team. The facilities here are great too!

Mugunthan A/L Palaniandi





VERVE® Suites KL South (VSKLS) is fast becoming the place to be in Old Klang Road. The occupancy rate of its Block B has reached 97% since its handover in September 2016, the highest record achieved by BKP's projects!

"We are glad to see this significant development at VERVE® Suites KL South. It shows that this unique project with its iconic Sky Bridge and urban living concept are well received by our customers," said BKP's Group Managing Director, Datuk NK Tong.

For Block A which was handed over recently in climbing fast, with a good mixture of both locals and most of the condominiums in Mont'Kiara." NK said.

"As a responsible developer, we believe in providing the support and assistance to our homeowners in getting the most out of their investments. We have taken some initiatives to accelerate rental rate and occupancy at VSKLS. These include putting up a giant banner in front of the building, advertising in Japanese and Korean newspapers and expat magazines, and distributing postcards to our agents for rental usage," said NK.

"We have also published a booklet themed 'Relieve Due to the high demand, the number of units the Magic of Old Klang Road', to help homeowners and tenants get familiar with VSKLS and its surrounding areas," NK added.

The above efforts have shown results with the rentals at VSKLS doing exceptionally well, averaging from RM4 to RM5 psf, and the high occupancy rate.

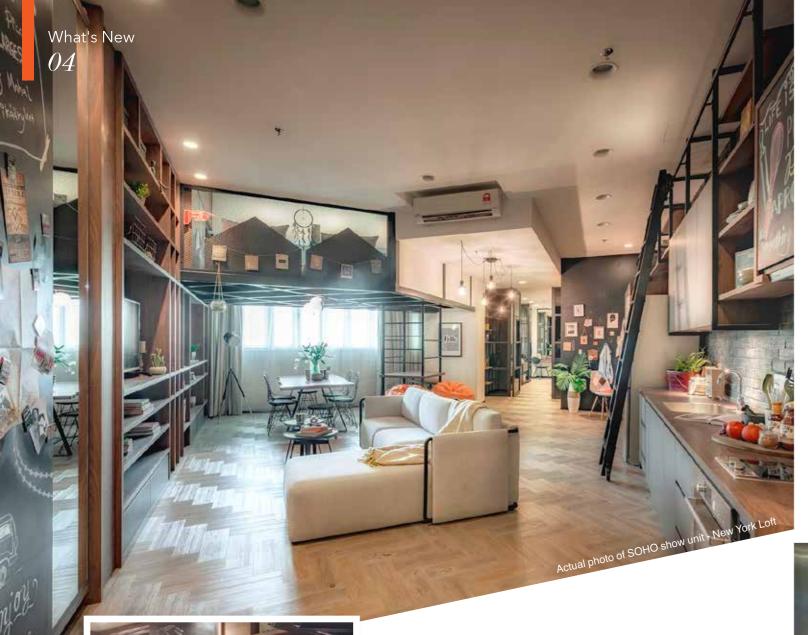
Currently, the smallest unit with 555sq. ft. at VSKLS can be rented out at RM2,400 per month, while the largest residential unit with 876sq. ft. recorded a monthly rental of RM3,800.

"VSKLS is doing very well, like our VERVE® Suites Mont'Kiara (VSMK) project. I believe the development commands the highest rental on a psf basis on Old Klang Road and it is even higher than

Based on the data from TheEdgeProperty.com, the average rental of non-landed properties in Mont'Kiara ranges from RM1.80 to RM3.60 psf except for VSMK, which rents out between RM5 to RM6 psf.

"We even have a waiting list of potential tenants who are looking for available units for rental at VSKLS. That shows how overwhelming the rental demands are here," concluded NK.

available for rental is very limited. Homeowners who wish to rent out their units may contact Marketing & Sales Office at +603-7980 8999.



Home & Work

Have Never Been So Complete!

Imagine coming home to a modern fullyfurnished unit, which you can use as your home or work space, or rent out one of your apartments and yet maintain your privacy.

With the launch of the new and exclusive SOHO (Small-Office Home-Office) units at VERVE® Suites KL South (VSKLS), BKP's customers can now explore endless possibilities at the premier address on Old Klang Road.

With sizes ranging from 517sq.ft. to 1,776sq.ft., customers can choose their preferred home or office layout from a studio, 2-bedroom, 3-bedroom, and dual-key units that best suit their needs.

The beauty of the dual-key units is that they give homeowners the flexibility of staying in one and renting out the other, or staying in both, or staying in one and working in the other,

said BKP's Group Managing Director Datuk NK Tong

In conjunction with the new launch, BKP hosted previews of four brand new fully-furnished SOHO units in collaboration with BMW Auto Bavaria. In addition to visiting the new show units, guests also took the opportunity to test-drive the latest BMW models.

"The SOHO units feature very impressive interior designs with high quality appliances such as Grohe sanitary fittings and Bosch electrical items," said one customer, Daryl Lim, after visiting the SOHO units.



"It is a good adaptation of modern and minimalistic design," commented another guest, Puteri Nur Izzaty.

There are only 45 SOHO units and they are located on the premium podium floors of VSKLS, which allow the occupants convenient access to the swimming pool and garden.

All SOHO residents will also be able to enjoy the facilities on the 10,000sq.ft. VERCADICOS Sky Bridge, which features a Sky Gym, Sky Kitchen, Sky Theatre and Chill Zone. Other facilities are located at the pool and recreational decks, spanning about 17,500sq.ft. and 15,000sq.ft. respectively.

The fully-furnished SOHO units are expected to be completed by 2018.









VSKLS Receives *Three Recognitions*





The unique show unit and Sky Bridge designs at VERVE® Suites KL South (VSKLS) have received three recognitions from The Malaysian Institute of Interior Designers (MIID) at their various awards nights recently.

2017 MIID REKA Awards

Category: Best Show Units Project: SOHO 15 & 17, VERVE® Suites KL South Achievement: Honourable Mention

2017 RIDA REKA

International Design Award
Category: Residential Show Unit
Project: SOHO 15 & 17,
VERVE* Suites KL South
Achievement: Honourable Mention

2017 MIID REKA Awards

Category: Best Public & Institutional Project: Vercadicos Sky Bridge, VERVE® Suites KL South Achievement: Bronze Award

The iconic VERCADICOS Sky Bridge won the Bronze Award at 2017 MIID Reka Awards under the Best Public & Institutional Category.

In addition, the newly launched SOHO units at VSKLS also received Honourable Mention at both the 2017 RIDA REKA International Design Award and 2017 MIID REKA Awards, held on 20 October & 27 October 2017 respectively.

Both the Sky Bridge and SOHO units were designed by the Palladio Interiors team, engaged by Bukit Kiara Properties.

"We are dedicated to building quality homes, and working closely with the interiors consultants to offer innovative designs for our customers. We are glad to receive this validation of our passion from a professional organisation," said BKP's Group Managing Director, Datuk NK Tong.

The VERCADICOS Sky Bridge is a double-volume Sky

Bridge that connects the two blocks of VERVE® Suites KL South, at Level 13A.

The 62-meter length Sky Bridge is constructed with 150 tons of steel structure and the whole bridge is encased in glass, offering panoramic views of the Kuala Lumpur city skyline. It serves as a 10,000sq. ft. recreational area for residents with various facilities including Sky Gym, Yoga / Combat Zone, Sky Theatre, Energy Bar, Bridge Lounge, Sky Kitchen & Sky Diner and Chill Zone.

On the other hand, the SOHO show units feature two contemporary dual-key units designed in a contemporary approach towards urban living with modern facilities.

The Honourable Mention in the RIDA brochure states that: "Two contrasting schemes were chosen for each dual-key unit based on differing buyer preferences. They both channel now-and-classic moods, encompassing trend-aware designs with nods to nostalgia in the finer details."



True Beauty Unveiled

One of the leading multi-faceted wellness centres in Malaysia, The Laureate Signature has opened its doors at VERVE® Shops Mont'Kiara in August 2017!

Founded in 2014, The Laureate Signature, a subsidiary of Beacon Hospital Group of Companies, is equipped with state-of-the-art facilities, and staffed by highly skilled, qualified and enthusiastic healthcare professionals.

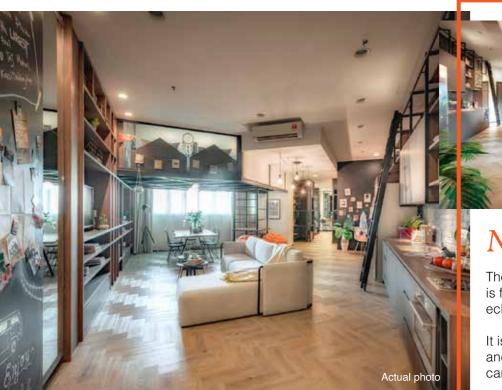
The Laureate excels in Preventive, Anti-ageing and Regenerative services towards achieving total wellness. It also offers personalised nutritional advice, exercise and lifestyle programs that suit individual genetic composition, and assist clients to achieve an optimal condition of health.

The wellness centre also offers Endermologie® treatment, which stimulates natural lipolysis, the production of endogenous collagen, elastin & hyaluronic acid, and other treatments that allow individuals to enjoy health and well-being.

Lot L2-1, 2nd Floor, VERVE® Shops, No. 8, Jalan Kiara 5, Mont'Kiara 011 3109 8126 | www.thelaureate.com.my | F TheLaureateWellness



$\begin{tabular}{ll} \textit{The SOHO Designs} \\ & \text{at VERVE® Suites KL South} \\ \end{tabular}$



New York Loft

The downtown loft character of this home is featured by fusing functionality with an eclectic style and industrial influence.

It is designed to be a welcoming, warm and inclusive space, where all activities can take place simultaneously.

Urbane Chic

A clean, minimal approach keeps this space casually elegant.

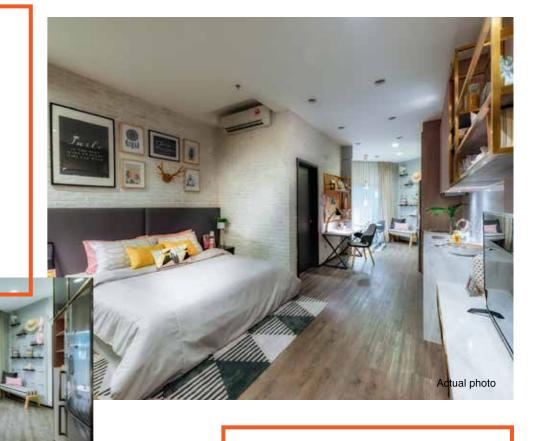
Transparent wardrobe and kitchen cabinet doors with intricate, gold trims exude the luxurious feel of an uptown penthouse.



Cloud Nine

This unique living spaces exude a cheerful and lively atmosphere from the colour palette to the choice of furniture.

The design is inspired by current home trends. A brick tile façade is used throughout the unit. It caters to users with an eye for creativity.



Black Diamond

The Black Diamond unit tells a unique story with a play on angles. It is sleek, luxurious and reflective with a dark

Its boutique element is a modern expression of a home set in a vibrant



#Expect the Unexpected Online Campaign

In June this year, BKP launched a 7-episode mini drama series on its Facebook page to engage with customers and followers on social media.

around two VERVE® Suites KL South (VSKLS) running into each other unexpectedly at various facilities in VSKLS, only to discover eventually that they were actually next door neighbours!

Scan the QR code for the complete series for the "Expect the Unexpected" video or check it out at Youtube: BKP on Air



Bringing Food Truck Fun

to Old Klang Road

Kebabs, Vietnamese rolls, mango sticky rice, empanadas, waffles, coffee and refreshing drinks, were among the delicious food and beverages served by food trucks parked in front of VERVE® Suites KL South over a weekend in May this year.

Themed 'Food Truck + Fun Fair', the two-day event organised by BKP attracted a few hundred visitors. The red and yellow balloons, the appetizing aroma of freshly made popcorn from the popcorn cart, and the cheerful clown entertaining the children radiated a 'fun fair' atmosphere.

Adults and children alike were seen having fun and trying their luck at the games stations: Throw the Ball, Ring Toss and The Lucky Duck. Visitors also had the opportunity to win lucky dip prizes such as Starbucks cards, BKP tumblers, soft toys, food vouchers and thumb drives.

"We enjoy organising events and providing platforms for our homeowners and residents to get together. Concurrently, we are also taking this opportunity to create awareness for VERVE® Suites KL South, for the benefit of our homeowners looking to attract tenants from the neighbourhood. We look forward to hosting more activities and events in the future," said BKP's Group Managing Director, Datuk NK Tong.



Preserving Traditions

in Mid-Autumn Festival Celebration

This year, BKP has taken the traditional approach to its annual Mid-Autumn Festival Celebration by organising classical performances such as a traditional dance, a Chinese Orchestra and a Diabolo performance (better known as Chinese vo-vo), and also mooncake making demonstrations to entertain our customers.

More than one hundred guests from the Old Klang Road neighbourhood attended the joyous celebration and spent a fun-filled weekend at VERVE® Suites KL South (VSKLS).

On top of the performances by students from Persatuan Senibudaya Zhong Hua, Universiti Putra Malaysia (UPM), children between the ages of six to twelve were able to showcase their artistic talents by participating in a colouring contest. Another fun activity suitable for all ages was the treasure hunt and riddle contest where participants were required to 'hunt' for answers in the SOHO show units and complete some riddles.



"The performances were very interesting and impressive, and they served as a great avenue to introduce the traditional Mid-Autumn Festival to the younger generations," said a guest, who was also a primary school teacher.

The event was made more educational with a mooncake making session. Guests paid full attention to the Chef. Mrs. Yap, when she demonstrated the process of making snow skin mooncakes. Guests got excited when they were given the opportunity to try their hands at making their own mooncakes, and they also had the privilege of tasting the delicious mooncakes!





Guests were also served with festive food such as various flavours of mooncakes, traditional kuihmuih, and other light refreshments. In addition, they also took the opportunity to visit the event venue; VSKLS, which features fully furnished designer suites and unique facilities.

"We are glad to celebrate the Mid-Autumn Festival with the community and bring cheers to them. We will be organising more interactive events in the future, as this is also in line with our core purpose of 'Enriching Lives Through Meaningful Engagement'," concluded NK.



This is one of our company initiatives to engage the community. We plan to spread festive joy to the neighbourhood by organising traditional performances, and getting the community involved in interactive activities such as the mooncake making session and the colouring contest, said BKP's Group Managing Director, Datuk NK Tong.



Playing a Role in Shaping the

Future Generation

It was a very educational afternoon for 21 architecture students from Universiti Malaya (UM) who visited VERVE® Suites KL South, up close and personal.





These new batch of students will be taking landscape as their elective subject and they were led by their lecturer, Hazreena Hussein, who has 20 years of progressive teaching and research experience in UM.

The students were taken on a tour of the show units of the fully-furnished designer suites and SOHO units, as well as the VERCADICOS Sky Bridge by BKP's Marketing and Sales team. In addition to that, they had the opportunity to meet with BKP's Landscape Architect, Tn. Hj. Nik Malik from MLA Landscape Architects, who led them to the Pool and Recreational Decks at Level 2 and 3A respectively.

Nik Malik is a renowned landscape architect and has been an industry leader for more than 30 years. He generously shared about the landscape transformation at the decks with the students.

An impressed Frederick Lim, a UM post-graduate student, said, "The landscape design is a gem at VERVE® Suites KL South. The landscape architecture is the outcome of well-thought through softscape and hardscape features which blend with the overall building fabric. The undulating greens, relaxing water features and awe-inspiring facilities combined as one, forming this new landmark in Old Klang Road."

"The younger generation will shape the future of our country, and as a responsible developer, BKP is always willing to play a part in sharing our knowledge and experience with them. I'm sure the students have benefited from the session today, which will be useful to them when they joined the industry in the near future," said BKP's Group Managing Director, Datuk NK Tong.

"Very well thought designs for a high-end condominium. The construction and workmanship details of the whole building are amazing. The interior design of the units and the landscape at the facility decks are highly impressive too," said one of the students, Diyana Aznan.

Spine Chilling Evening

at the Pool Deck

It's the time of the year when dressing up in flashy and spooky costumes does not raise an eyebrow.



With the recent handover of Block A, it was a perfect opportunity for residents to mingle around and get to know their neighbours better when VERVE® Suites KL South Management Office (KLSMO) organised a Halloween Party, sponsored by BKP.

Themed 'Cosplay', over 40 residents attended the event, dressed in their best Halloween outfits. The pool deck at Level 2 was transformed into an eerie sight, with skulls and skeleton arms welcoming the guests. There were spider webs everywhere - on the bushes, plants and trees, with spiders crawling on them!



The evening was made livelier with fun games, including the *Lucky Ball, Baby Rattle, Rapid Fire and Tipsy*. The highlight of the evening was the best costume contest, which was won by Chan Kin Yip and Snow Wong for male and female categories respectively.

In addition to that, residents were also served with refreshments such as potato salad with chicken bites, chicken salami spaghetti aglio olio, steamed vegetables, rosemary grilled chicken, swiss rolls and orange frizz.

Following the high occupancy rate in Block B and the recent handover of Block A, we are very excited to organise the Halloween Party at VERVE® Suites KL South for the first time. This is just the beginning of a continued relationship with our homeowners and residents. We hope to create more memorable and meaningful moments for the VSKLS community in the future,

said BKP's Group Managing Director, Datuk NK Tong.





BKP's Group Chairman Dato' Alan Tong has been sharing viewpoints with the public via his monthly column, Food for Thought, in The Star and China Press.

Here is one of the articles published in his column, in which he shared thoughts on leaving a legacy and how should we go about it.

His column has been published on the second Saturday of every month in The Star since 2011, and the last Thursday of every month in China Press since 2012.

Food for thought ALAN TONG
starbiz@thestar.com.my

DURING big festive celebrations such as Hari Raya Aidilfitri, Deepavali and the recently celebrated Chinese New Year, it is common to see families with a few generations gathered together.

Our grandparents, parents, uncles and aunties would talk about the legacies left by our ancestors, and the stories often attract a lot of attention whether from the young or old.

Perhaps, the topic of leaving a legacy is something worth sharing as we embark on a brand new year.

For years, I have been touched by the catchy tagline of a renowned Swiss watch advertisement, "You never actually own a (the watch brand), you merely look after it for the next generation".

While most of us can relate to the thought, not all of us can indulge in such luxurious watches or be interested in buying one. However, at some point in time, we may be looking at buying a property to pass down to our younger generations.

Whenever the topic of leaving a legacy is brought up, I would recall the lesson that I learnt from my late father. My father embarked on a long journey from China to Malaysia at the age of 16. With years of hard work and frugality at his peak, he managed to own a bus company, the Kuala Selangor Omnibus Co.

Other than his bus transport business, he only invested in his children's education and real estate. He Inanced seven of his eight sons to have an overseas university education, and when he passed away, he also left four small plots of land in Klang and a company which had 34 buses.

As I look back now, what my late father invested in unintentionally was very beneficial to me when I came back from my studies as an architect. With the land he handed down and the knowledge he equipped me with, I intuitionally got myself involved in small real estate development, and later founded my property development company, Sunrise, in 1968.

Many people have thought of leaving a legacy. The crucial questions often asked are, when should we start planning for it, and how should we go about it?

For financial planning and investment, I always believe that the earlier we start, the better off we are. The same goes to leaving a legacy.

If you plan to buy a property, it is advisable to start earlier as it is more affordable to buy it now as compared to 10 or 20 years down the line especially with rising costs and inflation in mind. You can start with what you can afford first and focus on long-term investment.

It is proven that property prices appreciate over a period of time, especially when we plan to hand over assets to the next generation that easily involves a 20- to 30-year timeline.

As a developing nation which enjoys high growth rate, Malaysia's property values will also appreciate in tandem with the economic growth in the long run.

Nowadays, we often hear youngsters comment on the challenges of owning a house due to the rising cost of living. I believe that besides starting with what you can afford, it is also important to plan your financial position wisely and to differentiate between investment and spending.

Investing in properties, commodities, shares, etc. is also a form of savings which can help to grow your wealth and to leave a legacy. On the other hand, money spent on luxury items may depreciate over time from the day you buy them. If we can prioritise investment over expenditure, it is easier and faster to achieve our financial goals.

So, if you haven't already started to plan, do consider leaving a legacy by buying a house first before a luxury car, branded bags or expensive gadgets, as the latter are considered 'luxury', not necessity.

Even if you may not have a spouse or children at this point in time, it's better to start now than later, as our financial commitments tend to grow bigger as we progress into the next stages of our lives.

Most of us hope our lives matter in some way that can make an impact on our loved ones. The idea of leaving a legacy can take many forms, such as equipping the younger generations with knowledge and values, or leaving them fond memories.

Those are all important to work on and they leave a footprint to those lives you touch. If you are also planning to hand over physical gifts, always remember to start earlier with what you can afford, and focus on long term investment.

Datuk Alan Tong has over 50 years of experience in property development. He was the world president of FIABCI International for 2005/2006 and awarded the Property Man of the Year 2010 at FIABCI Malaysia Property Award. He is also the group chairman of Bukit Kiara Properties. For feedback, please email feedback@fiabci-asiapacific.com.

$A\ Meaningful\ Time$ at Charis Home

The residents of Rumah Charis Home for the Aged had a cheerful and entertaining day when BKP visited their home as part of its Caring Hands initiative.



A buffet lunch was served to the residents, followed by a presentation of hampers. In line with BKP's core value of integrity, these hampers were declared and surrendered by BKP team members who have received them from business associates.

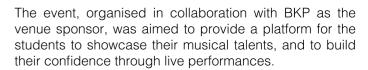
BKP team members also sang a Cantonese song "Peng Yau" (Friends) and an acapella version of "Yesterday Once More" led by Datuk NK Tong, BKP's Group Managing Director.

Some of the residents joined in the fun and sang oldies when they were asked to perform a 'challenge' during the games session. The meaningful event was concluded with joy and laughter.



A Melocious Afternoon at VSKLS

30 students between the ages of 4 to 45 from Yamaha Academy of Arts and Music, Kelana Jaya, filled VERVE® Suites KL South with beautiful melodies when they performed their piano recital at the VERCADICOS Sky Bridge.



The recital was led by two teachers, Gray Fung and Christine Tan, who performed a few songs to entertain the audience consists of over 80 parents. Some performances were also accompanied by a violinist.

"I'm thankful for the opportunity to perform at such an exclusive and lovely venue. It was a wonderful experience for my students and me," said Gray.

The show ended on a high note with a strong vocal performance by Soo Yon Han, a graduate of the Yamaha Academy, who wowed everyone with his rendition of the song "You Raise Me Up".







Attractive Prizes

worth RM25,000 up for grabs!

(iPhone X, iPad, MacBook Air, TV, and etc.)

Visit Us & Get 1 Entry

Visit VERVE® Suites KL South show units and get 1 entry to participate.



Receive More Entries

Receive more entries when you place a booking or sign your Sales & Purchase Agreement (SPA) for a VERVE® Suites KL South unit.

- 3 Entries for a booking made.
- 8 Entries for a SPA signed within 4 weeks after booking.
- 5 Entries for a SPA signed within 6 weeks after booking.
- 3 Entries for a SPA signed more than 6 weeks after booking.

Choose Your Dream Prize!

Choose your dream prizes and stand a chance to win the prize on the lucky draw day on 24 February 2018!

Contest Period: 15 November 2017 - 15 February 2018

Call 03-7980 8999 for more information!











BUKIT KIARA PROPERTIES SDN. BHD. (216311-K)

Headquarters: Penthouse, Block B-13A-P1, Plaza Mont'Kiara, 2 Jalan Kiara, 50480 Kuala Lumpur, Malaysia. TEL: +603-6201 0118 Fax: +603-6201 3139 Email: bkp@bukitkiara.com Website: www.bukitkiara.com / www.vervesuites.com

BKP Gallery, KL South, 1583, Ground Floor, Jalan Klang Lama, Batu 41/2, 58000 Kuala Lumpur, Malaysia. TEL: +603-7980 8999 FAX: +603-7980 9003 Email: marketing@bukitkiara.com

f www.facebook.com/BukitKiaraProperties D BKP On Air @ @ BukitKiaraProperties



